

# EHR Professional Services

Guiding Healthcare Organizations Through Every Phase of the EHR Lifecycle



## Our Comprehensive Service Offering

### 1 Strategic EHR Consulting

We help organizations define where they are, where they need to go, and how to get there without disruption.

- Operational and clinical assessments
- Technology alignment with organizational goals
- Governance and decision-making frameworks

### 3 Data Conversion & Legacy Preservation

Your data tells your story clinical, financial, and operational. We ensure it remains accurate, accessible, and compliant.

- Structured and unstructured data migration
- Validation and reconciliation
- Long-term legacy access strategies

### 5 Training & Change Enablement

Technology adoption is a challenge for people.

- Role-based training programs
- Super-user development
- Adoption measurement and reinforcement

### 2 EHR Selection & Readiness

Selecting an EHR is a long-term decision. We ensure it's informed, secure, and aligned.

- Functional and technical requirements
- Vendor evaluation and scoring
- Implementation readiness planning

### 4 Implementation Oversight

We strengthen internal teams by providing experienced guidance and not replacing them.

- PMO and governance support
- Build and workflow validation
- Go-live readiness and stabilization

### 6 Optimization & Continuous Improvement

EHR success doesn't end at go-live.

- Workflow refinement
- Performance optimization
- Revenue and clinical efficiency support
- Ongoing advisory services

## WHO WE SERVE

- Community and rural hospitals
- Multi-facility health systems
- Ambulatory and specialty clinics
- IT, clinical, financial, and executive leadership teams

## WHY THE SHAMS GROUP

- 35+ years of healthcare IT expertise
- Vendor-neutral and client-focused
- Proven experience across clinical, revenue, and IT domains
- Trusted partner before, during, and after go-live

## LET'S TALK

**EHR decisions are too critical to navigate alone.**  
Let us help you simplify complexity and move forward with confidence.

[Request a Consultation](#)

## Contact Us

